

Preparing for NBP changes

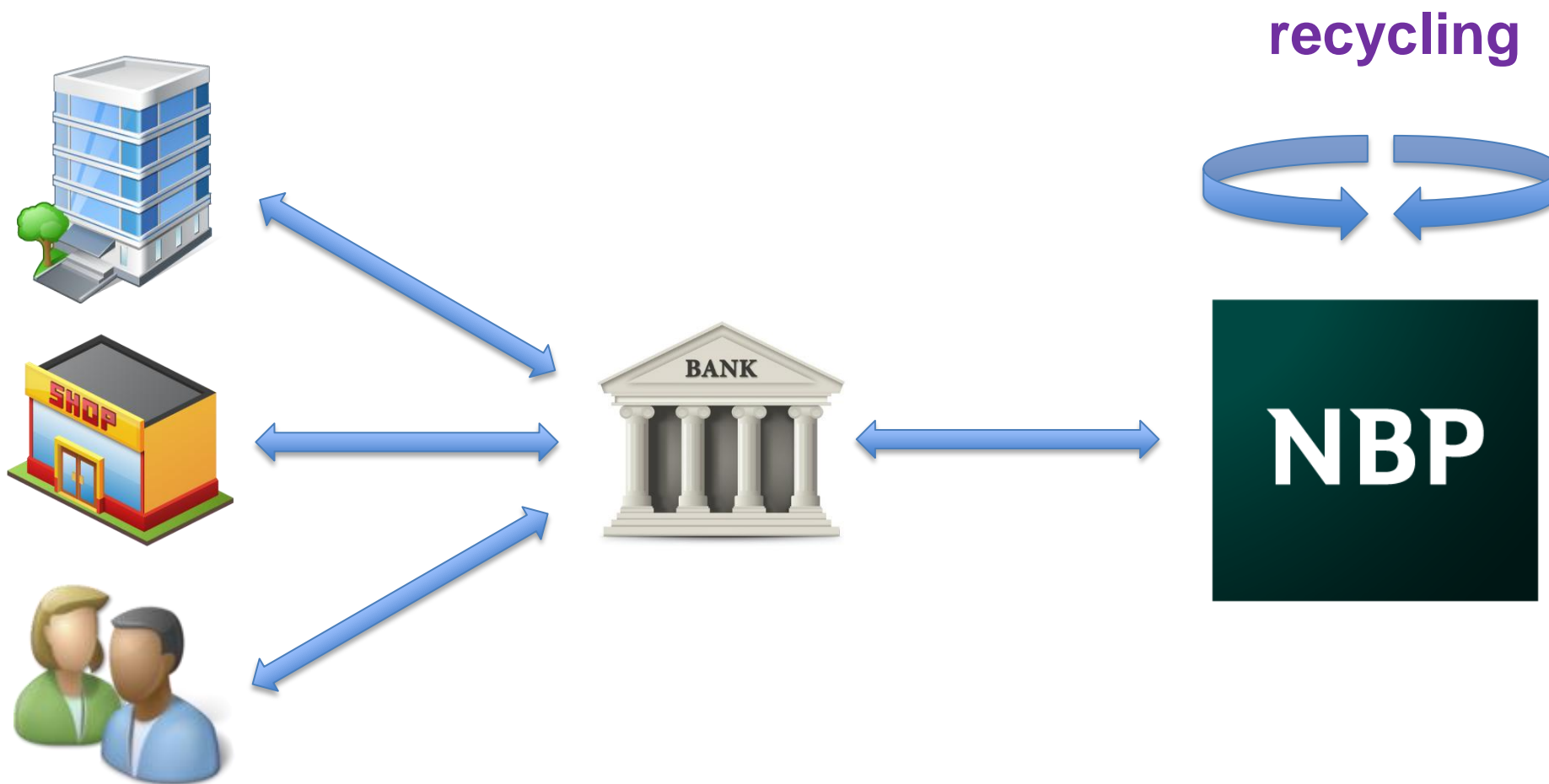


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National Bank Standards – so what?



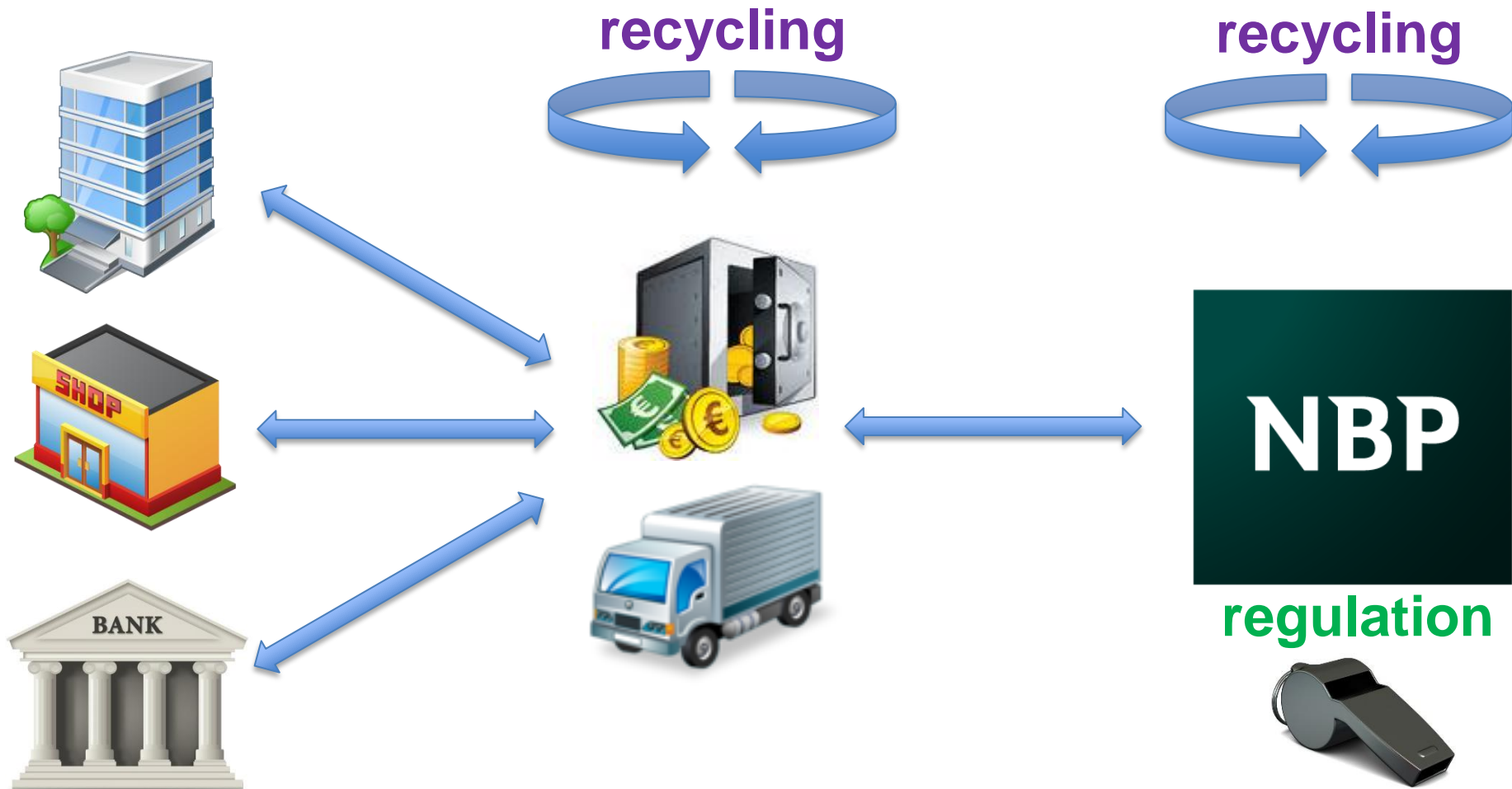
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- Sales in more than 100 countries
 - World's largest supplier of fitness sorters
 - Market leader in Teller Automation
 - More than \$2bn sales
 - 9000 employees including 1000 R&D engineers



Traditionally only NBP recycled notes, so controlled standards directly

... Minimal – Central Bank does the work!!

Cash recycling in the cash centre



Bank and CIT cash centres recycle currency under NBP regulation

... Significant

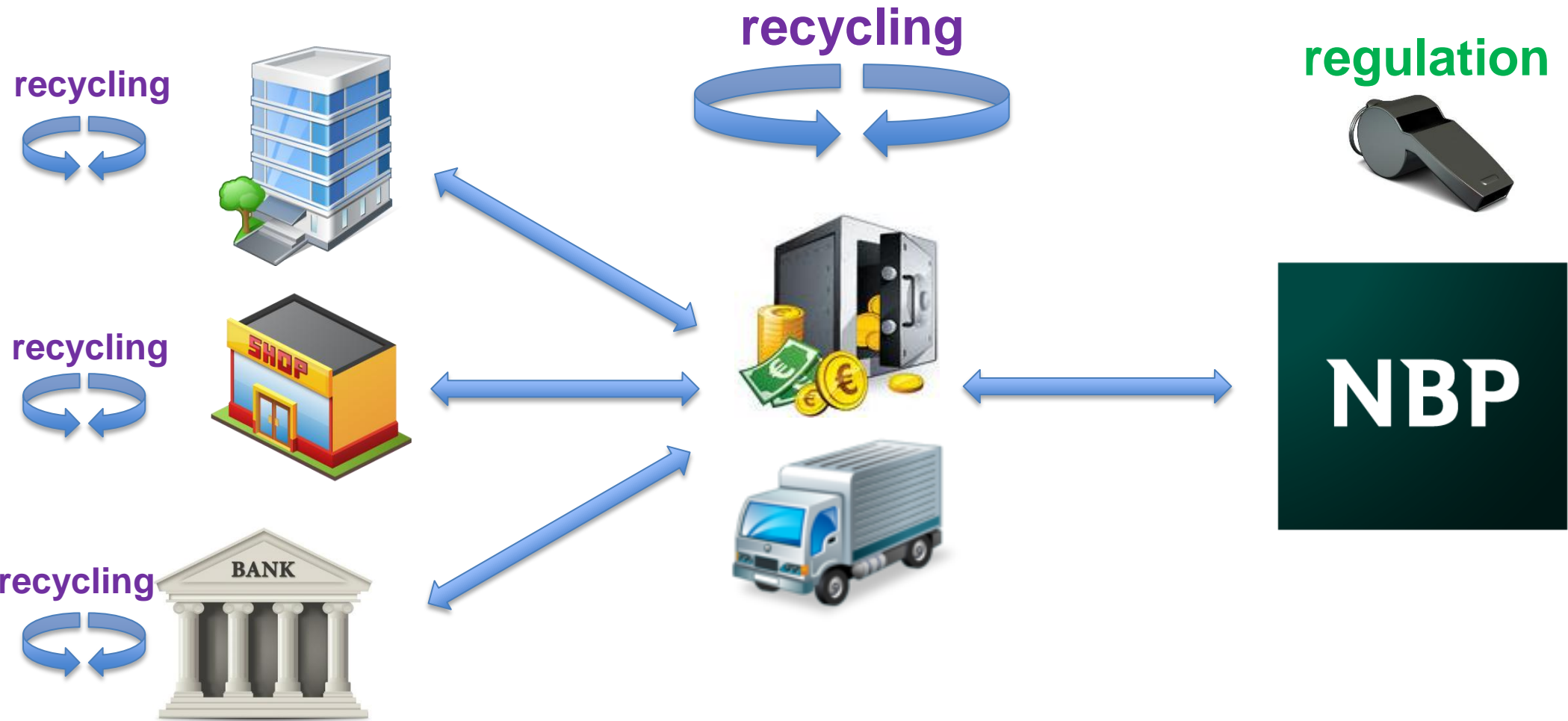
- Investment in compliant sorting machines
- Robust reporting mechanisms
- Process controls and audits

...But

Off-balance sheet treatment of funds

Standardisation of processes – more efficient operations

Lower transportation costs



Recycling possible throughout cash cycle, central bank stops fitness sorting operations

... As previous slide, plus

Point of sale recycling devices – retail, branch, self service

...But

Much lower transportation costs

More efficient cash supply chain

Increased standardisation

How can Glory help?

GLORY

Vault, CIT company



Bank Branch



Retailer



**Desktop
Sorters /
counters**



**UW-series
4-16 pocket
sorters**



Coin sorters



**Vertera™ 6G
Teller recycler**



**Teller
Infinity™ -
teller assisted
service**



**CI-10 note and
coin POS
recycler**



**CI-100 note
and coin back-
office recycler**

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Thank you