



Centrum Prawa
Bankowego
i Informacji



ZWIĄZEK BANKÓW POLSKICH



Kongres Obsługi Gotówki

From a Central Bank to a Cash Register

4 September 2018

Novotel Warsaw Airport Hotel

(Warszawa, ul. 1 Sierpnia 1)

8.30 – 9.00

Registration

9.00 – 9.30

Opening Ceremony

Opening Remarks:

- Welcome – **Włodzimierz Kiciński**, Vice President of the Polish Bank Association
- Opening speech – **Jacek Bartkiewicz, PhD**, Member of the Management Board, Narodowy Bank Polski

9.30 – 11.00

Session I Cash handling market in Poland: development perspectives

Main issues:

The fourth edition of the Cash Circulation Congress is an open platform for discussion on Polish cash circulation market development perspectives. The main market players such as NBP, banks, CIT companies, technology services providers can present and discuss their development vision here. Although market players have different expectations, they all share the same goal: to limit cash handling costs.

There are numerous models applied by different market players in Europe, including Euro zone countries, depending on their role in the market. Which is the optimal one for Poland? What are time frames for implementation of such model in Poland?

Theory:

- Cash circulation market in Poland: development perspectives – **Barbara Jaroszek**, Director of the Cash & Issue Department, Narodowy Bank Polski
- The art of choice: shaping reality in cash circulation – **Joanna Kołodziej, PhD**, Deputy Director of the Cash & Issue Department, Narodowy Bank Polski
- Speech given by a representative of a foreign central bank (TBC)
- Optimisation of cash handling processes in a bank – **Bartłomiej Szymański**, Product Line Management Coordinator – Cash Products, mBank S.A.

11.10 – 11.30

Coffee Break

11.30 – 12.50

Session II Future of Cash in Poland

Main issues:

How should cash handling processes be shaped in the future? What direction should Poland head in? Standardisation of cash handling processes in Poland as one of the key elements for further business development. Which good practices from other markets may be implemented in Poland in order to improve quality of cash handling processes?

Theory:

- **Tomasz Zientek**, Director of Card, Cash and Self-Service Networks Handling Centre, Bank Zachodni WBK S.A.
- CIT companies on ever-changing cash handling market in Poland – POFOG representative
- Cash circulation market players in the context of implemented regulatory changes. From expectations to changes to reaching standards – **Ewa Pietras**, Cash Circulation Expert, Poczta Polska S.A.
- Can technology speed up cash handling processes? Good practice from other markets, **Andrzej Kawiński**, Country Manager, G+D Currency Technology

12.50 – 13.50

Panel Discussion

Moderator:

- **Włodzimierz Kiciński**, Head of the Programme Committee, Vice President of the Polish Bank Association

Panellists:

- **Barbara Jaroszek**, Director of the Cash & Issue Department, Narodowy Bank Polski
- **Andrzej Kawiński**, Country Manager, G+D Currency Technology
- **Bartłomiej Szymański**, Product Line Management Coordinator – Cash Products, mBank S.A.
- **Wojciech Wesoly**, Vice President of the Management Board, Impel Cash Solutions Sp. z o.o.
- **Tomasz Zientek**, Director of Card, Cash and Self-Service Networks Handling Centre, Bank Zachodni WBK S.A.
- Representative of a cooperative bank (TBC)

13.50 – 14.10

Coffee Break

14.10 – 15.30

Session III Social responsibility for cash circulation in Poland

Main issues:

Retail chains, gas stations and stores are very important links of cash circulation processes in any country. This is where customers pay with cash and get change. Notes and coins in an agreed form are then provided to currency operation centres of CIT companies or to bank facilities and deposits. Cash preparation directly influences cash circulation costs: note quality, conversion costs. What can be done as far as trade is concerned? What are stakeholders' mutual expectations?

Cash handling market participants' responsibility for cash quality, especially in terms of retail clients and chains.

International retail chains cash handling models.

Theory:

- Speech given by a representative of the Polish Organisation of Trade and Distribution (TBC)
- Speech given by a representative of the Polish Chamber of Liquid Fuels (TBC)
- Speech given by a representative of the Polish Organisation of Oil Industry and Trade (TBC)
- User experience: coin and note recycler in a big retail chain, **Krzysztof Kołodziejczyk**, President of the Management Board, Talemax sp. z o.o.

15.30 – 16.30

Panel Discussion

Moderator:

- **Barbara Jaroszek**, Director of the Cash & Issue Department, Narodowy Bank Polski

Panellists:

- Representative of a retail market association (TBC)
- Representative of POFOG/CIT
- **Krzysztof Kołodziejczyk**, President of the Management Board, Talemax sp. z o.o.
- **Sławomir Lorenc**, Deputy Director of Public Finances and Taxes Office, Poczta Polska S.A.
- **Tomasz Zientek**, Director of Card, Cash and Self-Service Networks Handling Centre, Bank Zachodni WBK S.A.

16.35

Lunch

PROGRAMME COMMITTEE

Włodzimierz Kiciński	Head of the Programme Committee, Vice President of the Polish Bank Association
Mariusz Grzegorski	Acting Director of the Cash Handling Centre, PKO Bank Polski S.A.
Barbara Jaroszek	Director of the Cash & Issue Department, NBP
Joanna Kołodziej, PhD	Deputy Director of the Cash & Issue Department, NBP
Ewa Kowalczyk	Advisor to the Management Board of the Polish Bank Association
Ryszard Międzybrodzki	Head Office Manager, Polish Organisation of Cash Processing Companies (POFOG)
Ewa Pieczyńska	Operations Director, Cash Circulation Management Department, Bank Pekao S.A.
Bartłomiej Szymański	Product Line Management Coordinator – Cash Products, mBank S.A.
Andrzej Wolski	Vice President of the Management Board, Centre for Banking Law and Information
Tomasz Zientek	Director of Card, Cash and Self-Service Networks Handling Centre, Bank Zachodni WBK S.A.

EXPERT CONSULTATIONS

Andrzej Kawiński	Country Manager, G+D Currency Technology
Krzysztof Kołodziejczyk	President of the Management Board, Talemax sp. z o.o.
Patryk Mazurkiewicz	President of the Management Board, Konsalnet Cash Management
Piotr Słomka	Deputy Managing Director, Operations Division, Poczta Polska S.A.
Wojciech Wesoły	Vice President of the Management Board, Impel Cash Solutions Sp. z o.o.

